



Corporate Overview



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Corporate Overview

Executive Leadership:

Howard Koenig,
Chief Executive Officer

Stuart Lander,
President, Global Field Operations

Helen Roberts,
President,
Technology and Services

David Lapter,
Chief Financial Officer

Gary Greenberger,
EVP Americas

Gert-Jan de Kieviet,
Managing Director,
Northern EMEA

Franck Meudec,
Managing Director,
Southern EMEA

Business Overview

CTSpace provides global solutions to manage documents, data, business processes and business analytics, helping customers significantly improve internal and external communications.

Working together on an SaaS (software as a service) platform and through an intuitive graphical interface, the company's next-generation enterprise content management solutions are used globally by more than 100,000 professionals in industries such as oil and gas, retail, energy, life sciences and engineering.

What Sets CTSpace Apart

Company:

Experienced, hands-on executive team
World-class investors committed to the SaaS model
Global footprint and resources
Core focus on engineering and construction
Strong customer references

Solution:

Flexible and scalable solution platform
Client input drives development agenda
Laser focus on enterprise content collaboration (ECC)
Solid track record in rapidly deploying solutions on a global scale
World-class SaaS infrastructure

Corporate Facts

- In business since 1997
- Offices in six countries comprising more than 90 employees
- More than 135,000 users
- More than 4,000 companies managing \$20 billion in project value
- More than 400 unique customers across 22 countries
- Product offered in eight different languages
- Hosting centers in the U.S. and Europe, soon in China
- Innovator in SaaS delivery model
- Leader in Engineering and Construction industry—doing business with more than 70% of the top 25 engineering and construction firms in U.S. and Europe



Corporate Overview

Our clients:

Companies responsible for mission-critical design construction projects and programs

Our solution:

A highly secure web-based collaboration platform that helps optimize the execution of projects and programs by automating, standardizing and centralizing the exchange of information within and across organizations

Where we excel:

Where communication with and across organizations is vital to success

Business impact:

Controlling cost, schedule and scope

Investors

Insight Venture Partners. With approximately \$1 billion in funds under management, Insight Venture Partners is the leading venture capital firm specializing in enterprise software companies. Insight invests in entrepreneurial, growth-stage companies developing technology-based solutions for the corporate enterprise.

GRP Partners. Founded in 1995, GRP Partners is a venture capital firm based in Los Angeles and London and dedicated to financing solutions in enterprise software, communications and consumer products/services. With approximately \$650 million under management, GRP Partners finances outstanding early-stage and late-stage companies that develop solutions meeting pressing customer needs.

Bank of America Equity Partners. As the private equity arm of Bank of America, Bank of America Equity Partners (BAEP) manages capital of US\$7.7 billion globally, making it one of the largest private equity portfolios in the U.S. banking industry.

Solution

Collaboration Workspaces (CW™)

Collaboration Workspaces combines document management, business process management and business intelligence into an integrated functional stack. Delivered via an on demand platform, this breakthrough solution helps organizations close the collaboration gap by:

- Eliminating steps in the engineering and construction process
- Enforcing business processes both inside and outside the organization
- Enabling better and more proactive project and program decisions

The result: reduced project costs, accelerated cycle times and 5% to 8% faster completion of capital-intensive projects—tangible benefits that can make all the difference in today's high-stakes capital environment.

Recent Industry Recognition

- CTSpace and NNE Named a 2007 Laureate by the Computerworld Honors Program
- CTSpace and Shell Pipeline Company Honored With FIATECH's 2007 CETI Award
- Inc magazine names CTSpace to Inc. Magazine's, 26th annual Inc. 5000 ranking of the fastest growing U.S. private companies